

# PEMBROKE

PRIVATE WEALTH MANAGEMENT

## THE GBC MONEY MARKET FUND

**INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE  
FOR THE SIX-MONTH PERIOD ENDED JUNE 30, 2018**

INCEPTION DATE  
NOVEMBER 30, 1988

THE PORTFOLIO MANAGEMENT TEAM  
PEMBROKE MANAGEMENT LTD.

This interim Management Report of Fund Performance contains financial highlights, but does not contain either interim or annual financial statements of the investment fund. You can get a copy of the interim or annual financial statements at your request, and at no cost, by calling 1-800-668-7383, by writing to us at 150 King Street West, Suite 1210, Toronto, Ontario M5H 1J9 or by visiting our website at [www.pml.ca](http://www.pml.ca) or SEDAR at [www.sedar.com](http://www.sedar.com). Unitholders may also contact us using one of these methods (except on the SEDAR website) to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

**Investment Objective and Strategies**

The GBC Money Market Fund (the “Fund”) seeks to provide investors with maximum interest income while preserving capital and maintaining liquidity. To achieve the Fund’s investment objective, we invest primarily in high quality, short term debt securities issued by the Government of Canada or any Canadian provincial government, obligations of Canadian banks and trust companies, and commercial paper with an approved credit rating.

**Risk**

The overall risk of the Fund is as described in the Simplified Prospectus. In addition to the risk factors outlined in the simplified prospectus, the very low yield currently offered by the Fund increases the risk that any inflation will reduce the purchasing power of the investment over time. The Fund is suitable for investors who have a low tolerance for risk and are seeking capital preservation.

**Results of Operations**

For the six-month period ended June 30, 2018, the Fund posted a return of 0.55%. In comparison, the Fund’s benchmark index, the FTSE TMX Canada 30 Day TBill Index posted a return of 0.58% for the same period. For the twelve months ended December 31, 2017, the Fund posted a return of 0.32% compared to the Fund’s benchmark which posted a 0.63% return.

Money market yields continued to rise in the first half of 2018 from historically low levels. These increases were driven by the Bank of Canada’s decision to further normalize monetary policy with a 0.25% interest rate hike in January, as well as expectations that additional rate increases are likely. A rebound in energy prices is complementing strength in non-resource industries, allowing the Bank of Canada to tighten monetary policy accordingly. Still, while yields on money market securities have improved, they remain at low levels

In response to the lack of yield available in the current environment, Pembroke Private Wealth Management Ltd. (“PPW”) has subsidized the Fund by paying certain costs that are usually borne by the Fund.

As at June 30, 2018, the total net asset value of the Fund was \$15.3 million as compared to \$11.2 million as at December 31, 2017. The cash position was 0.5% of net asset value. The number of units outstanding in the Fund as at June 30, 2018 was 1.5 compared with 1.1 million as at December 31, 2017.

**Fees and Expenses**

During the six-month period, the Fund incurred a total of \$38,443 in operating expenses. PPW absorbed all of the Fund’s expenses. PPW may waive operating expenses at any time without notice, at its sole discretion. The management expense ratio (“MER”) for unitholders was 0%, after absorbed expenses (0.62% before absorbed expenses). There are no management fees charged to the Fund starting January 1, 2018. Refer to the Management fee section for further details on this change.

**Unitholder Activity**

Throughout the six-month period, \$12.9 million flowed into the Fund by way of subscriptions and \$8.7 million flowed out of the Fund as a result of redemptions.

**Related Party Transactions**

PPW is the Fund's Manager. The Fund Manager provides the day-to-day management of the business and operations of the Fund. The fees paid to the Fund Manager are shown in the "Management Fees" section of this report. Pembroke Management Ltd. ("Pembroke") is the portfolio manager of the Fund. Pembroke is the parent company of the Fund Manager, PPW. Pembroke's fees are paid by the Fund Manager, for services including investment, management, administration, advisory and accounting. The related party transactions take place in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

**Recent Developments*****Outlook***

Recent strengthening of economic conditions will likely allow central banks to continue raising interest rates and normalizing monetary policies. The Fund will benefit from these rate increases, but investors should be cognizant that the yield of the Fund will remain modest. As such, the Fund should be considered as a low risk investment vehicle suited for the preservation of capital and limited ability to generate yield.

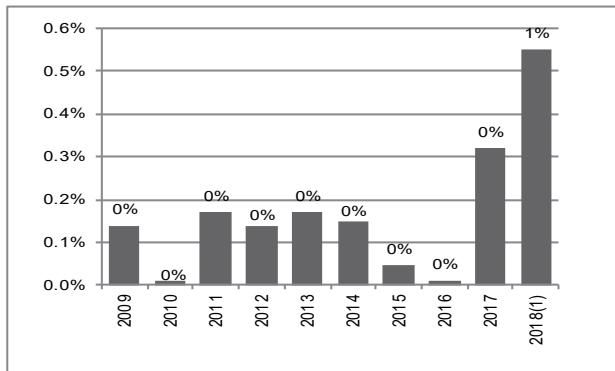
**Past Performance**

The indicated rates of return are the historical annual compounded total return changes in unit values and reinvestment of all distributions and do not take into account sales, redemptions, distributions or other optional charges that would have reduced returns. Mutual funds are not guaranteed; their values may increase or decrease and past performance may not be repeated.

The Fund's performance numbers have been prepared under the assumption that all distributions are reinvested in additional units of the Fund. If you hold this Fund outside of a registered plan, income and capital gains distributions that are paid to you increase your income for tax purposes, whether paid to you in cash or reinvested in additional units. The amount of the reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gains or increase your capital losses when you later redeem from the Fund, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

***Year-by-year returns***

The bar chart indicates the Fund's performance for each of the years shown, and illustrates how the Fund's performance has changed from year to year. The bar chart shows, in percentage terms, how much an investment made on the first day of each financial year would have grown or decreased by the end of the financial year. The percentage figures indicated have been rounded to the nearest whole number due to space constraints.



(1) Six-month return to June 30, 2018

P E M B R O K E  
THE GBC MONEY MARKET FUND

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**Summary of Investment Portfolio**

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the Fund. Updates are available quarterly.

Industry Sector	% of Net Asset Value
Canadian Treasury Bills	99.5%
Cash	0.5%
Other Net Current Assets	0.0%
<b>Total</b>	<b>100.0%</b>

<b>Holdings</b>		
Face Value	Canada Treasury Bills	% of Net Asset Value
4,750,000	1.09% July 12, 2018	30.9%
5,950,000	1.20% August 23, 2018	38.7%
2,600,000	1.17% September 20, 2018	16.9%
2,000,000	1.375% November 15, 2018	13.0%
<b>Total treasury bills</b>		<b>99.5%</b>
Other assets - net		0.5%
<b>Total net assets</b>		<b>100.0%</b>

**P E M B R O K E**  
**THE GBC MONEY MARKET FUND**

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## **Financial Highlights**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the financial periods indicated. This information is derived from the Fund's audited annual financial statements (excluding June 30, 2018 information). The information presented is based on prescribed regulations and, as a result, is not expected to add up due to the increase (decrease) in net assets attributable to holders of redeemable units being based on the average units outstanding during the period and all other numbers being based on the actual units outstanding at the relevant point in time. The June 30, 2018 interim financial statements are unaudited.

<b>THE FUND'S NET ASSETS PER UNIT</b>						
	June 30, 2018	December 31, 2017	December 31, 2016	December 31, 2015	December 31, 2014	December 31, 2013
<b>Net assets attributable to holders of redeemable units, beginning of period <sup>(1)</sup></b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>
<b>Increase (decrease) in net assets attributable to holders of redeemable units:</b>						
Total revenue	0.05	0.06	0.04	0.06	0.09	0.09
Total expenses	-	(0.03)	(0.04)	(0.05)	(0.07)	(0.07)
Realized gains (losses) for the period	-	-	-	-	-	-
Unrealized gains (losses) for the period	-	-	-	-	-	-
<b>Total Increase (decrease) in net assets attributable to holders of redeemable units <sup>(2)</sup></b>	<b>0.05</b>	<b>0.03</b>	<b>0.00</b>	<b>0.01</b>	<b>0.02</b>	<b>0.02</b>
<b>Distributions to holders of redeemable units:</b>						
From income (excluding dividends)	(0.05)	(0.03)	(0.00)	(0.01)	(0.02)	(0.02)
From dividends	-	-	-	-	-	-
From capital gains	-	-	-	-	-	-
Return on capital	-	-	-	-	-	-
<b>Total distributions to holders of redeemable units <sup>(3)</sup></b>	<b>(0.05)</b>	<b>(0.03)</b>	<b>(0.00)</b>	<b>(0.01)</b>	<b>(0.02)</b>	<b>(0.02)</b>
<b>Net assets attributable to holders of redeemable units, end of period <sup>(4)</sup></b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>

(1) This information is derived from the Fund's audited annual financial statements.

(2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase (decrease) in net assets attributable to holder's of redeemable units is based on the weighted average number of units outstanding over the financial period.

(3) Distributions were paid in cash and/or reinvested in additional units of the Fund.

(4) This table is not intended to be a reconciliation of beginning to ending net assets per unit.

## **RATIOS AND SUPPLEMENTAL DATA (based on Trading NAV)**

	June 30, 2018	December 31, 2017	December 31, 2016	December 31, 2015	December 31, 2014	December 31, 2013
<b>Total net asset value (\$) (000's)<sup>(1)</sup></b>	<b>15,344</b>	<b>11,187</b>	<b>13,729</b>	<b>15,360</b>	<b>16,662</b>	<b>25,658</b>
<b>Number of redeemable units outstanding (000's)<sup>(1)</sup></b>	<b>1,533</b>	<b>1,119</b>	<b>1,373</b>	<b>1,536</b>	<b>1,666</b>	<b>2,566</b>
<b>Management expense ratio (%)<sup>(2)(5)</sup></b>	<b>0.00</b>	<b>0.32</b>	<b>0.42</b>	<b>0.55</b>	<b>0.71</b>	<b>0.74</b>
<b>Management expense ratio before waivers or absorptions (%)<sup>(2)(6)</sup></b>	<b>0.62</b>	<b>0.90</b>	<b>0.89</b>	<b>0.90</b>	<b>0.94</b>	<b>0.97</b>
<b>Trading expense ratio (%)<sup>(3)</sup></b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Portfolio turnover rate (%)<sup>(4)</sup></b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
<b>Net asset value per unit (\$)</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>

(1) This information is provided as at June 30 or December 31 of the period shown, as applicable.

(2) The management expense ratio ("MER") is calculated in accordance with National Instrument 81-106, based on expenses for the stated period (including Harmonized Sales Tax, Goods and Service Tax, income tax and interest) but excluding foreign withholding taxes, commissions and other portfolio transaction costs, and is expressed as an annualized percentage of the daily average net asset value during the period. PPW may, at its discretion and without notice to unitholders, waive or absorb certain operating expenses. The GBC Money Market Fund has had expenses waived or absorbed for all the periods presented. The waiver or absorption of operating expenses is expected to continue for an indefinite period of time and can be terminated by PPW at its discretion and without prior notice.

(3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.

(4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor trades its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund.

(5) As a comparative, if the New Fee Payment Model change, effective January 1st, 2018, would have been in effect throughout fiscal year 2017 the adjusted MER of the Fund would be 0%(0.52%before waivers or absorptions).

**Financial Highlights (Cont'd)*****Management Fees***

Further to the special meetings of holders of the GBC Mutual Funds held on January 8, 2018 (the "Meetings"), PPW announced that unitholders of the Fund approved a New Fee Payment Model. Under this new fee payment structure effective January 1, 2018, management fees are no longer charged to the Fund. Instead, the management fees are charged directly to unitholders. Subject to the maximum fees set forth below, unitholders will be charged management fees based on their assets under management. Such management fees will be payable directly to PPW by the redemption (without charge) of a sufficient number of units of the Fund held. This new approach results in enhanced fee transparency, aligns the mutual fund fee structure with the pooled fund fee structure and in certain cases results in reduced fees.

Following this approval, the amount of management fees unitholders pay will be determined based on the amount of assets under management, subject to the following maximum annual management fees:

Name of the Fund	Assets under management		
	Under \$1 million	Between \$1 million and \$5 million	Above \$5 million
<b>The GBC Money Market Fund</b>	<b>0.10%</b>	<b>0.10%</b>	<b>0.10%</b>
The GBC Canadian Bond Fund	0.65%	0.50%	0.40%
The GBC Growth and Income Fund	1.30%	1.20%	0.85%
The GBC Canadian Growth Fund	1.70%	1.50%	1.00%
The GBC American Growth Fund Inc.	1.50%	1.50%	1.00%
The GBC International Growth Fund	1.50%	1.50%	1.00%

Management fees were used by the Manager to pay costs for managing the investment portfolio, providing investment analysis and recommendations, making investment decisions, and providing other services. For the period ended June 30, 2018, none of the management fees received by the Manager were used to fund commission payments and other dealer compensation (collectively "distribution-related costs") paid to registered dealers and brokers for units of the Fund bought and held by investors.

P E M B R O K E  
THE GBC MONEY MARKET FUND

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**Caution Regarding Forward-looking Statements**

This document may contain forward-looking statements relating to anticipated future events, results, circumstances, performance or expectations that are not historical facts but instead represent our beliefs regarding future events. By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions and other forward-looking statements will not prove to be accurate. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed or implied in the forward-looking statements. Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including, but not limited to, market and general economic conditions, interest rates, regulatory and statutory developments and the effects of competition in the geographic and business areas in which the Fund may invest. We caution that the foregoing list of factors is not exhaustive and that when relying on forward-looking statements to make decisions with respect to investing in the Fund, investors and others should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Further, it should be noted that the Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next Management Report of Fund Performance.

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